## QUOTATION

We propose Roasted Bean/Ground Coffee price offering refers to the sample refference agreed:

COFFEE VARIANTS (Origins)	Specification	Notes :	Pack size in Piece	Qty per Carton	
Roasted Bean Gayo, Arabica	Commercial G1 Roasted // Whole Bean Roasted or Ground Coffee, Packed as standard packaging	Full Body, medium acidity, Floral & Savory with Sumateran Aroma.	5kg	4	
			20kg	n/a	
Roasted Bean Toraja, Arabica	Commercial G1 Roasted // Whole Bean roasted or Ground Coffee, Packed as standard packaging	Chocolaty, spice herbs, medium body, medium acidity	5kg	4	
			20kg	n/a	
Roasted Bean Toraja Ekonomis	100% Toraja Arabica Low grade // Whole Beans Roasted or Ground Coffee; Packed as standard packaging	fairly good for General Daily Coffee	5kg	4	
			20kg	n/a	
Roasted Bean Robusta Lampung/South Sumateran	100 % Robusta of Sumateran Lampung G1 Robusta // Whole Beans Roasted or Ground Coffee; Packed as standard packaging	good for Cappucino Daily Coffee and Strong blend component	5kg	4	
			20kg	n/a	
Roasted Bean Toraja, Arabica  Roasted Bean Toraja Ekonomis  Roasted Bean Robusta Lampung/South	Roasted or Ground Coffee, Packed as standard packaging  Commercial G1 Roasted // Whole Bean roasted or Ground Coffee, Packed as standard packaging  100% Toraja Arabica Low grade // Whole Beans Roasted or Ground Coffee; Packed as standard packaging  100% Robusta of Sumateran Lampung G1 Robusta // Whole Beans Roasted or Ground	acidity, Floral & Savory with Sumateran Aroma. Chocolaty, spice herbs, medium body, medium acidity fairly good for General Daily Coffee good for Cappucino Daily Coffee and Strong	20kg 5kg 20kg 5kg 20kg 5kg 20kg	n/a 4 n/a 4 n/a 4 n/a	

## NOTES:

- Bulk packaging 5 kg or 20 kg
   Preparation time is 1.5 months before shipment for General roasted products.
- 4. Down payment of 35% is needed right after signing contract or Purchase order
- 5. Balance 65 % 5 days prior to loading cargo / shipment date
- 6. Need to have sample profiling approval before mass production
- 7. .Product Shelf life risk for stock keeping lead time are subject to be determined and accepted by the buyer
- 8. Prices are Quoted are on basis CNF St. Petersburg
- 8. Prices are valid till 19th October, COB Jakarta

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